"Together"

Executive Team Development



It's lonely at the top. A cliché with a ring of truth.

At the top is where we should experience some of the richest forms of connection, camaraderie, and collective success. Senior leadership is where we hope to feel on fire, contributing in unprecedented ways and having the time of our lives doing it. Yet, how many executives actually experience this? All too often, leadership occurs in silos. As a result, it can be daunting, lonely, frustrating, unsuccessful, and costly.

We all long to be a part of a great team, to journey together and accomplish what not one of us can do alone.

You can create the executive team of a lifetime, but it requires intention and investment, as all great relationships do. The best executive teams foster a *First Team first*, a culture in which members identify and act as one, easily

turning towards each other for support, decisions, and assistance. These teams are successful because they take care to foster relationships, candor, trust, and a sense of belonging—belonging that takes a group of professionals and turns them into *a team*: people who know and care about each other, who are committed to each other, and who are passionate about achieving something spectacular *together*.

Welcome to "Together," a highly-tailored, expert-facilitated team development experience that takes a group of senior-level leaders and turns them into a team, in which the whole can indeed be greater than the sum of its parts.

Outcomes:

- Team members who know each other more *as people*, having shared stories and experiences that create insight, perspective, greater respect, and deeper trust, all essential for creativity and innovation.
- A team that focuses on the overall business first, with each member able to step back from their functional area and think strategically about what's best for the business.
- Members who feel they can be honest about their strengths and challenges, and are able to ask for help.



- A team that works like a think tank, knowing that more perspectives bring better results.
- A team with agreed upon norms and behaviors that allow the *First Team* to live out the company's vision, mission, and values.
- A team which understands its unique responsibility to the success of the company and its people. Meetings move from status reports to strategic discussions and debates, all focused on the business and on the community it is designed to serve.
- A team with the communication skills to speak honestly, debate, and offer important feedback that builds, not breaks, trust.
- A team with two or three specific actions and measures to successfully implement their *Together* culture.

Results in individual leadership and team capacity:

- Increased strategic focus.
- Greater creative and innovative actions.
- Stronger relationships with greater respect, trust, and comradery.
- Efficient and effective conversations that advance understanding and agreement.
- Greater alignment and a unified front to most effectively serve the organization and the larger community of which it is a part.

Custom-tailored to your executive team's needs and the success outcomes the offsite must deliver.

\$30,000 – 50,000. Includes all design and customization, done in partnership with C-suite partner and key stakeholders. Also includes all materials and delivery by two senior designers and expert facilitators. T&E additional. This program can be tailored and delivered in a virtual format.

"I have had the absolute pleasure of working with Susanne (and her team) and I am a wiser leader and a better human being because of working with her. I couldn't recommend a more impactful facilitator and coach." – Angela Santiago, CEO and Owner, The Little Potato Company Ltd.